

Become a TecCom ERP Partner!

As part of the TecAlliance Partner Program, at TecCom, we are launching a new partner concept for ERP providers.

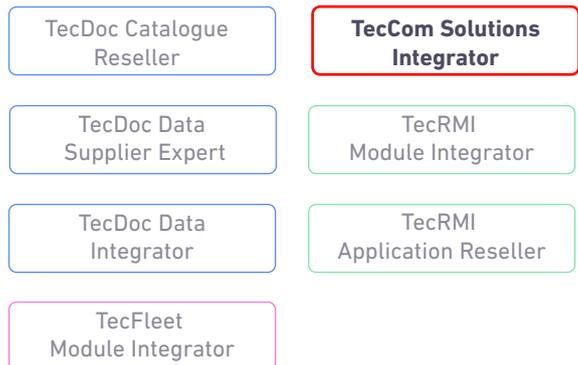
With TecCom, the whole automotive aftermarket order-to-invoice process is covered digitally. Join our TecCom Partnership and widen the range of solutions you offer to your customers, strengthen the digitalization in the independent aftermarket.



Expertise Area TecCom Solution Integrator (TCSI)

The TecAlliance Partner Program includes 7 expertise areas. TecCom Solution Integrators (TCSI) are solution providers offering a certified interface to TecCom.

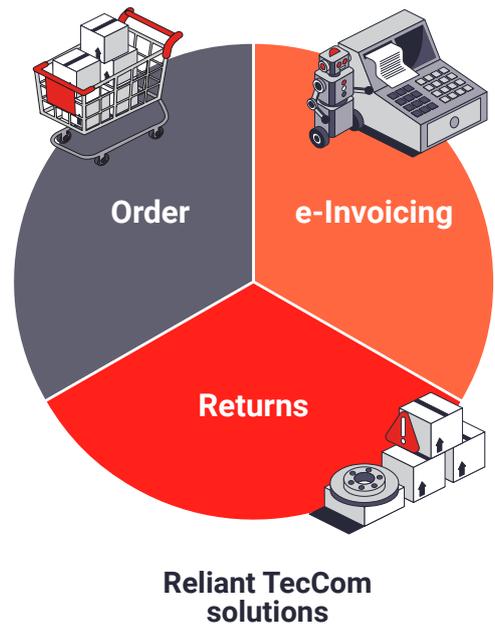
Target groups of this area are ERP Providers (for Distributors and / or Parts Manufacturers) and Webshop Providers (for Distributors).





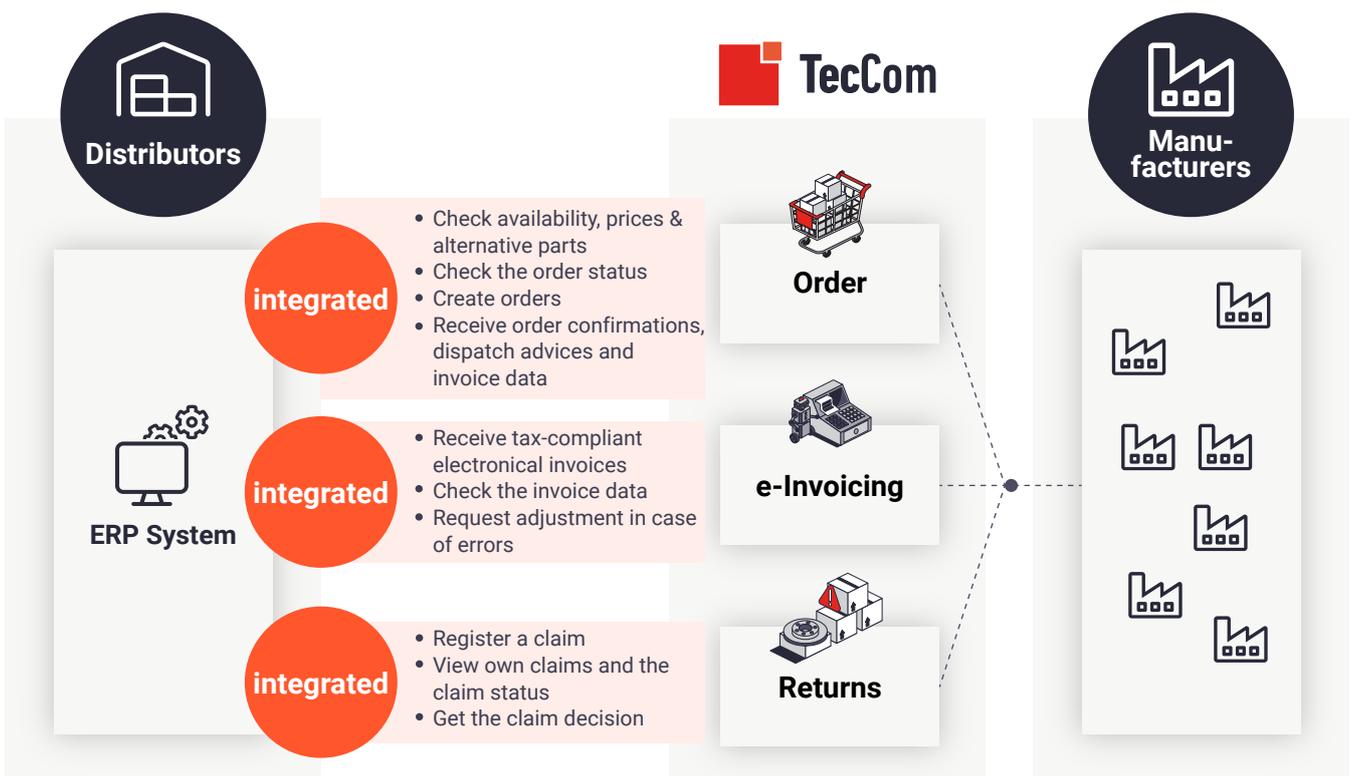
How to become a certified TecCom Partner (TCSI):

As ERP Partner you will integrate the TecCom solutions Order, e-Invoicing and Returns in your ERP System(s) together with one dedicated TecCom technical consultant. Afterwards, a validation will be performed to secure our high qualitative and quantitative standard. Once the validation has been completed, you will get the Partner Status of TecCom Solution Integrator (TCSI) as well as the official logo of "TecCom inside - Certified ERP" for the following 3 years. Every 3 years, a revalidation will be performed, to ensure that the integration maintains up-to-date.



Our concept for the distributor side is already available, the concept for the supplier side will follow shortly.

Main TecCom functions to be integrated





Benefits of Partnership

- Interface to TecCom solutions validated and certified by TecAlliance every 3 years
- Economical advantage vs. your competitors
- Visibility on the market through a dedicated Partner logo (TCSI) as well as the specific "TecCom Inside - Certified ERP" logo
- Tailored communication & top priority support
- Access to Partner Portal (knowledge base, marketing materials...)
- Revenue Share
- Support and Sales trainings
- Regular meetings to review status, open topics and business development
- Membership in the TecAlliance Partner Program and status recognition



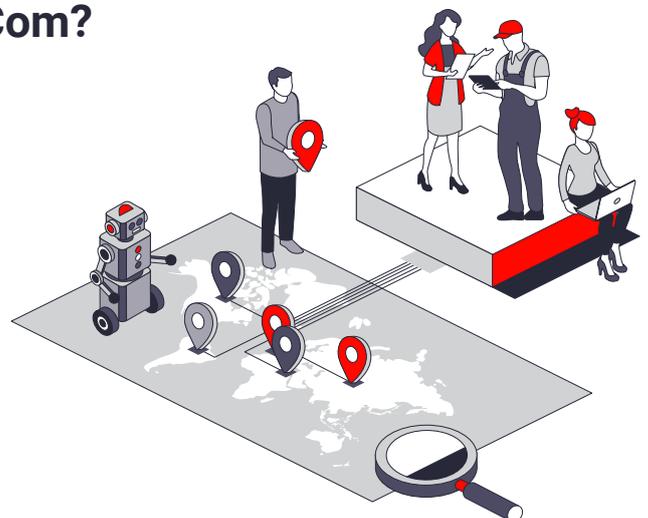
Commitments for Partnership

- A complete, up-to-date and validated integration of at least 3 TecCom solutions with a revalidation every 3 years for additional engagement of 3 years
- Recognition over TecAlliance Intellectual Property
- Provide 1st level support to customers
- Staff (Sales, Support, Product Development) trained
- Acquisition of a defined minimum amount of customers per year to secure business growth
- Yearly Partner Fee

Why should your customers join TecCom?

When you become part of the TecCom partnership, your customers gain access to a **wide network** of system integrated parts distributors and part manufacturer from **140+** countries.

We offer you an **all-in-one system**: easy integration within the already using ERP system, TecCom solutions in the familiar environment, maximum adaptability to other processes, more flexibility and handling of all processes in one interface without manual work.



TecCom Customer Benefits



Saves time

- Direct and fast access to data
- Automated processes
- Real time communication
- Fast upload of documentation



Easy

- Transparent process and short ways of communication
- Standardized message formats used for data transmission



Transparent

- Transparent process
- All relevant information included in one process
- Status information



Saves money

- Reducing process and logistic costs
- Ensuring optimum inclusion in the existing process
- Increase in the efficiency of the processes



Global

- Connect all suppliers & distributors in a single platform that's equipped for global networking
- More than 15 languages supported



Makes happy

- By making your daily work easy and efficient
- Smooth process and short ways of communication
- Satisfied customers through fast reaction

What to do next?

1. Register here: [Partner Registration Form](#) and select the solution TecCom as well as other TecAlliance solutions you might be interested in.
2. Then you will be contacted by our central TecAlliance Partner Management Team. After signing our NDA, they will introduce the TecAlliance Partner Program to you.
3. If you have indicated that you are interested to become a certified TecCom Solution Integrator, the TecCom Partner Management will get in contact with you to explain the details.
4. In case you have further questions about our TecCom partnership concept, please contact in addition:

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